

Dear Participant,

Welcome to the 1st NERD (Nuremberg Experimental Research Days) international doctoral/postdoctoral workshop at the University of Erlangen-Nuremberg jointly organized by **EFI** (Emerging Fields Initiative) – project “Taxation, Social Norms and Compliance: Lessons from Institutional Design” – **CEBID** (Center of Economic Behavior and Institution Design) and **SABE/IAREP/ICABEEP**.

FAU is one of the strongest and most reputable research universities in Germany, boasting a large number of outstanding academic approaches and perspectives. Moreover, as a so-called 'full university', it brings all disciplines together under one roof. Short distances are extremely conducive to interdisciplinary collaborations. FAU thus offers perfect conditions for the generation of innovative ideas, which often emerge at the interface between several disciplines and span different fields of research.

Such unconventional, and at times risky, ideas are what advances scientific research and at the same time has positive effects on teaching. However, despite their great potential in terms of future development and success, these projects do usually not receive funding from traditional sources, at least not in their early stages. Therefore, FAU launched its Emerging Fields Initiative (EFI) in 2010.

The EFI aims to promote outstanding, preferably interdisciplinary research projects at an early stage and in a flexible and non-bureaucratic way. In doing so, the EFI aims to enable renowned FAU researchers to put visionary ideas into practice and thus to react more quickly and more effectively to upcoming challenges.

A strict selection process guarantees the high quality of all projects, approaches and researchers funded within the scheme. We organized this workshop in the spirit of the Emerging Fields Initiative and are happy to welcoming a highly diverse and strong group of ascending researchers to the 1st NERD workshop. We hope that you will benefit from the input and network created at this workshop and first and foremost that you will enjoy your participation.

Yours Sincerely,



Veronika Grimm
Head of the Chair of Economic Theory
Coordinator of the EFI Project



Alec Sproten
Chair of Economic Theory
Assistant-Professor



Armenak Antinyan
Chair of Economic Theory
Postdoctoral Research Fellow

Nuremberg Experimental Research Days

Program

September 18, 2014

11:45-12:20 *Registration, Lunch Buffet¹*

12:20-12:30 *Welcome Address by the Organizers*

12:30-13:30 Keynote Speech by Marie Claire Villeval, GATE, CNRS-University of Lyon, France

“Ambiguity on audits and compliance”

13:30-13:50 *Coffee Break*

13:50-14:30 Marianna Baggio, University of Trento, Italy

“Experience and history: an experimental approach to generational heterogeneity”

Discussant: Karen Khachatryan

14:30-15:10 Karen Khachatryan, Middlesex University Business School

“Gender and Preferences at a Young Age: Evidence from Armenia”

Discussant: Nashid Monir

15:10-15:50 Nashid Monir, Open University Law School, UK

“Factors that influence taxpayers to pay or to evade taxes: A Bangladeshi perspective”

Discussant: Arne Weiss

15:50-16:10 *Coffee Break*

16:10-16:50 Arne Weiss, University of Cologne, Germany

“Objective and Subjective Norm Compliance: How "Moral Wiggle Room" Opens”

Discussant: Juliana Bernhofer

16:50-17:30 Juliana Bernhofer, University of Venice, Italy

“Catch Me If You Can. Testing the reduction of compound lotteries axiom in a tax compliance experiment”

Discussant: Goytom Abraha Kahsay

¹ Participants who arrive early on September 18 can check-in at the Youth Hostel before the Workshop starts

17:30-18:10 Goytom Abraha Kahsay, University of Copenhagen, Denmark

“Pay What You Want: A Self-Image Model under Uncertainty”

Discussant: Caleb Cox

19:50 Meeting in front of Youth Hostel

20:00 Meeting in front of the Restaurant

September 19, 2014

08:30-09:30 Keynote Speech by Nikos Nikiforakis, New York University, Abu Dhabi, UAE

“Norm Enforcement in the Lab and in the Field”

09:30-10:10 Poster Session + Coffee Break

10:10-10:50 Caleb Cox, Durham University Business School, UK

“Revealed reputations in the finitely-repeated prisoners' dilemma”

Discussant: Julia Blasch

10:50-11:30 Julia Blasch, University of Zurich, Switzerland

“Doing Good or Undoing Harm - Framing Voluntary Contributions to Climate Change Mitigation”

Discussant: Julia Müller

11:30-12:10 Julia Müller, Erasmus University Rotterdam, Holland

“What Drives Destruction? On the Malleability of Anti-Social Behavior”

Discussant: Chiara Nardi

12:10-12:50 Chiara Nardi, University of Verona, Max Planck Institute of Economics, Italy/Germany

“A hybrid game with conditional and unconditional veto power”

Discussant: Benjamin Radoc

12:50-13:50 Lunch Break

13:50-14:30 Benjamin Radoc, University of East Anglia, UK

“Colour-coded decisions: An experiment on case-based decision theory.”

Discussant: Lawrence Choo

14:30-15:10 Lawrence Choo, University of Exeter, UK

“Trading the Rights to Perform Decision Tasks in the “Red Hat Puzzle”: An Experiment”

Discussant: Timo Hoffmann

15:10-15:50 Timo Hoffmann, University of Mannheim, Germany

“The Effect of Belief Elicitation on Game Play”

Discussant: Jana Friedrichsen

15:50-16:10 Coffee Break

16:10-16:50 Jana Friedrichsen, HU Berlin

“Who Cares for Social Image?”

Discussant: Holger Rau

16:50-17:30 Holger Rau, University of Göttingen

“How Gender Differences in Competitiveness May Cause a Gender Wage Gap: Experimental Evidence”

Discussant: Marianna Baggio



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